

MAXIMISE BUSINESS VALUE FROM YOUR OFFICE RELOCATION

haa i-fit is a complete office fitout and relocation solution that has been created for the six new-build office developments within Glasgow IFSD.

haa i-fit streamlines the office fitout and relocation cycle by pre-qualifying the six new office buildings and integrating the Manage > Design > Finance > Build > Move > Operate processes into one cost-effective and easy-to-use package.

haa i-fit enables organisations to realise full potential from their office relocation project and to maximise the return on investment by focusing on the long-term strategic impact of the working environment, working practices and operating processes on overall business performance and profitability.

The **Key Features** are:

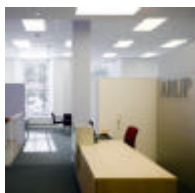
- **WHAT OFFICE?** – Independent assessment and benchmarking of new-build office developments against key occupier metrics and key performance indicators.
- **DESIGN** – Select from six industry-standard space planning layouts based on traditional, corporate, modern, flexible contact centre and alternative occupancy strategies.
- **SPECIFICATION** – Select from five industry-standard interior design schemes, a wide range of options & accessories and five specification price grades – 1* to 5*.
- **CUSTOMISE** – Tailor the efficient and flexible space planning layouts and adapt the specification packages to meet occupier-specific requirements.
- **ORDER** – Simplified contract arrangements with single point responsibility, a range of finance options and a guaranteed fixed price, quality and delivery date.
- **DELIVERY** – A complete integrated solution to cover the fitout, technology systems, furniture & fittings, commissioning, physical move and handover.
- **OCCUPANCY** – A comprehensive two-year warranty and occupancy support package.



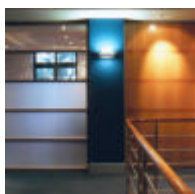
CUSTOMISED



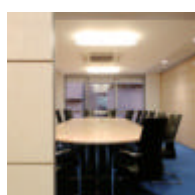
CONTEMPORARY



MODERN



CLASSIC



CORPORATE

The **Key Benefits** are:

- **IMPACT** – Delivers a high quality, innovative and productive workplace.
- **PRICE** – 10% to 20% less expensive than traditional procurement routes.
- **SPEED** – Reduces overall fit-out and relocation cycle time by up to 50%.
- **RISK** – Mitigates design, execution, relocation and operational risks.
- **CERTAINTY** – Provides a guaranteed fixed price, quality and delivery date.

haa i-fit maximises **Business Value** by:

- **STRATEGY** – Aligning the workplace with business strategy and financial goals.
- **INCENTIVES** – Optimising value from the rent-free period and other letting incentives.
- **ROI** – Maximising the return on investment by focusing on value-add elements.
- **COST BASE** – Reducing capital expenditure and lowering “total” occupancy costs.
- **PERFORMANCE** – Improving organisational effectiveness and operational efficiency.
- **HUMAN RESOURCES** – Improving service levels, staff satisfaction and productivity.

haa i-fit is a proprietary solution that utilises the **haa Competitive Advantage** to benefit tenants and end-user occupiers.

- **CAPABILITY** – Institutional-quality management team with market leading resources.
- **ACCOUNTABILITY** – Single point responsibility and accountability for all activities.
- **TRACK RECORD** – Successfully undertaken projects totalling more than 5m-sqft.
- **EXPERIENCE** – Relevant industry experience and detailed sector knowledge.
- **RESULTS** – Proven ability to consistently deliver business benefits and maximise value.